

Message Text

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ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 SSO-00 SP-02 L-03 INRE-00 CAB-02

CIAE-00 COME-00 DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00

PA-01 PRS-01 USIE-00 NSC-05 NSCE-00 /035 W

----- 027793

O R 241518Z JUN 75

FM AMEMBASSY LIMA

TO SECSTATE WASHDC IMMEDIATE 5619

INFO AMEMBASSY BUENOS AIRES

AMEMBASSY QUITO

AMEMBASSY LA PAZ

AMEMBASSY BOGOTA

AMEMBASSY ASUNCION

LIMITED OFFICIAL USE LIMA 5047

EO 11652: NA

TAGS: EAIR, PE

SUBJ: CIVAIR DISPUTE WITH PERU

1. SUMMARY: U.S.-PERU CIVAIR NEGOTIATIONS RESUMED IN LIMA ON JUNE 23. PERUDEL INSISTED DURING TWO ROUNDS FIRST DAY THAT TWO ESSENTIAL ELEMENTS OF AGREEMENT WERE RIGHTS TO NEW YORK FOR AEROPERU AND NO MORE THAN TEN FLIGHTS BEYOND LIMA FOR BRANIFF. USDEL RESPONDED THAT SUCH AGREEMENT WAS IMPOSSIBLE; IF PERU WANTED NEW YORK RIGHTS IT WOULD HAVE TO ACCORD MORE BEYOND FLIGHTS FOR BRANIFF. AFTER SEVERAL PROPOSALS WERE EXCHANGED, DELEGATIONS ARRIVED AT IMPASSE. PERUDEL OFFERED ADEQUATE BEYOND FLIGHTS FOR BRANIFF, EXCEPT IT OFFERED ONLY TWO TO BRAZIL, BUT CONTINUED INSIST ON NEW YORK RIGHTS. USDEL SAID THREE BEYONDS TO BRAZIL WAS ABSOLUTE MINIMUM FOR AN AGREEMENT WITHOUT NEW YORK RIGHTS FOR PERU. ALTHOUGH DIFFERENCES MAY BE IRRECONCILABLE, USDEL OFFERED TABLE ON JUNE 23 A PACKAGE WITH NEW YORK RIGHTS FOR PERU. END SUMMARY

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2. PERUDEL MAINTAINED THAT TWO PARAMETERS WERE EXCHANGE-

ABLE, NAMELY NEW YORK RIGHTS FOR AEROPERU AND NO MORE THAN TEN FLIGHTS BEYOND LIMA FOR BRANIFF. USDEL POINTED OUT THAT PERU'S OFFER OF TEN FLIGHTS WAS MIRAGE BECAUSE BRANIFF COULD ONLY USE 6-8 OF THE FLIGHTS OFFERED. REMINDING PERU OF ITS POTENTIAL TO CARRY TRAFFIC BETWEEN POINTS SOUTH OF LIMA VIA LIMA TO U.S. POINTS, WE AGAIN ASSERTED THAT U.S. COULD NOT OFFER RIGHTS AT NEW YORK IN RETURN FOR EVEN THE ELEVEN BEYONDS U.S. WAS ASKING FOR. IN AN ATTEMPT TO DETERMINE HOW FAR PERU WOULD GO ON BEYOND FLIGHTS, WE TABLED A NEW PROPOSAL BASED ON FLIGHT ROUTINGS. AFTER SEVERAL U.S. AND PERU COUNTERPROPOSALS, U.S. PROPOSED: 2 LIMA-LA PAZ/ASUNCION/B.A.; 2 LIMA-SANTIAGO/B.A.; 1 LIMA-LAPAZ/SANTIAGO; 1 LIMA-LA PAZ; 1 LIMA-SANTIAGO; 3 LIMA-BRAZIL. FINAL PERU PROPOSAL WAS SAME, EXCEPT FOR ONE MORE LIMA-SANTIAGO AND ONE LESS LIMA-BRAZIL. PERUDEL SAID IT WAS UNDER FIRM INSTRUCTIONS NOT TO EXCEED TWO BRAZIL FLIGHTS AND USDEL SAID IT UNDER FIRM INSTRUCTIONS THAT IT COULD ACCEPT AS FEW AS THREE ONLY IF NEW YORK RIGHTS FOR AEROPERU WERE NOT IN THE DEAL.

3. USDEL OBSERVED THAT POSITIONS WERE STILL FAR APART. PERUDEL AGREED AND SUGGESTED BOTH DELEGATIONS CONSULT WITH THEIR SUPERIORS OVERNIGHT. WE RESPONDED THAT OUR INSTRUCTIONS WERE FIRM ON BRANIFF FLIGHTS BEYOND LIMA AND THEREFORE THERE WAS NO BASIS SEEK FURTHER INSTRUCTIONS. IN INTEREST EXPLORING ALL POSSIBILITIES, HOWEVER, USDEL OFFERED TABLE ON JUNE 24 A PACKAGE WITH NEW YORK RIGHTS FOR AEROPERU, WHICH WE MADE CLEAR WOULD INCLUDE INCREASED FLIGHTS BEYOND LIMA FOR BRANIFF.

4. TALKS RESUME 10:00 A.M. TUESDAY. USDEL WILL TABLE DRAFT TEXT OF AGREEMENT WORKED OUT IN WASHINGTON WITH APPROPRIATE CHANGES IN PARA 2 (A) TO REFLECT LAST U.S. POSITION TABLED.
DEAN

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Message Attributes

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Margaret P. Grafeld
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